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LIIBA
London & International Insurance Brokers' Association

Blueprint Two broker session

30 January 2024

Agenda

Welcome	James Livett, LIIBA
Getting ready for cutover to phase one digital services on 1 July 2024	Peter Houston, Velonetic
The importance of data standards	James Livett, LIIBA
What you need to know and do to be ready for cutover on 1 July 2024 • Four actions • What does successful adoption look like? • Resources: Portals and technical specifications • What's available to support you?	Peter Houston, Velonetic
Summary	James Livett, LIIBA
Q & A	James Livett, LIIBA Peter Houston, Velonetic Neil Cooper, Lloyd's Michael Eldridge, Lloyd's

Blueprint Two

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Getting ready for cutover to phase one digital services on 1 July 2024

Peter Houston
Head of London Market Engagement, Velonetic

Blueprint Two

Why Blueprint Two is critical to the future of the London Market

Blueprint Two is the first significant step to digitalisation. This is crucial to supporting a future where it will be easier to do business in the London Market, because structured data will only need to be captured once, removing rekeying and enabling contracts to be read and fully understood by machines

Fully readable contracts would allow:

- Faster quoting, binding and settlement process
- Automatic triage of claims and therefore quicker settlement times
- Brokers to know which of their contracts had a specific clause or variation of clause
- Reduction of manual queries and reconciliations required to do business

To achieve this:

To achieve a digitised market and be able to take advantage of the opportunities it offers we need to adopt a data first mind-set

Documents need to become the output of data, rather than data being the output of the documents as it is largely at present

Blueprint Two's importance:

Blueprint Two is the first significant step to make this future a reality.

Brokers can choose to be full digital from day one, or utilise transition services.

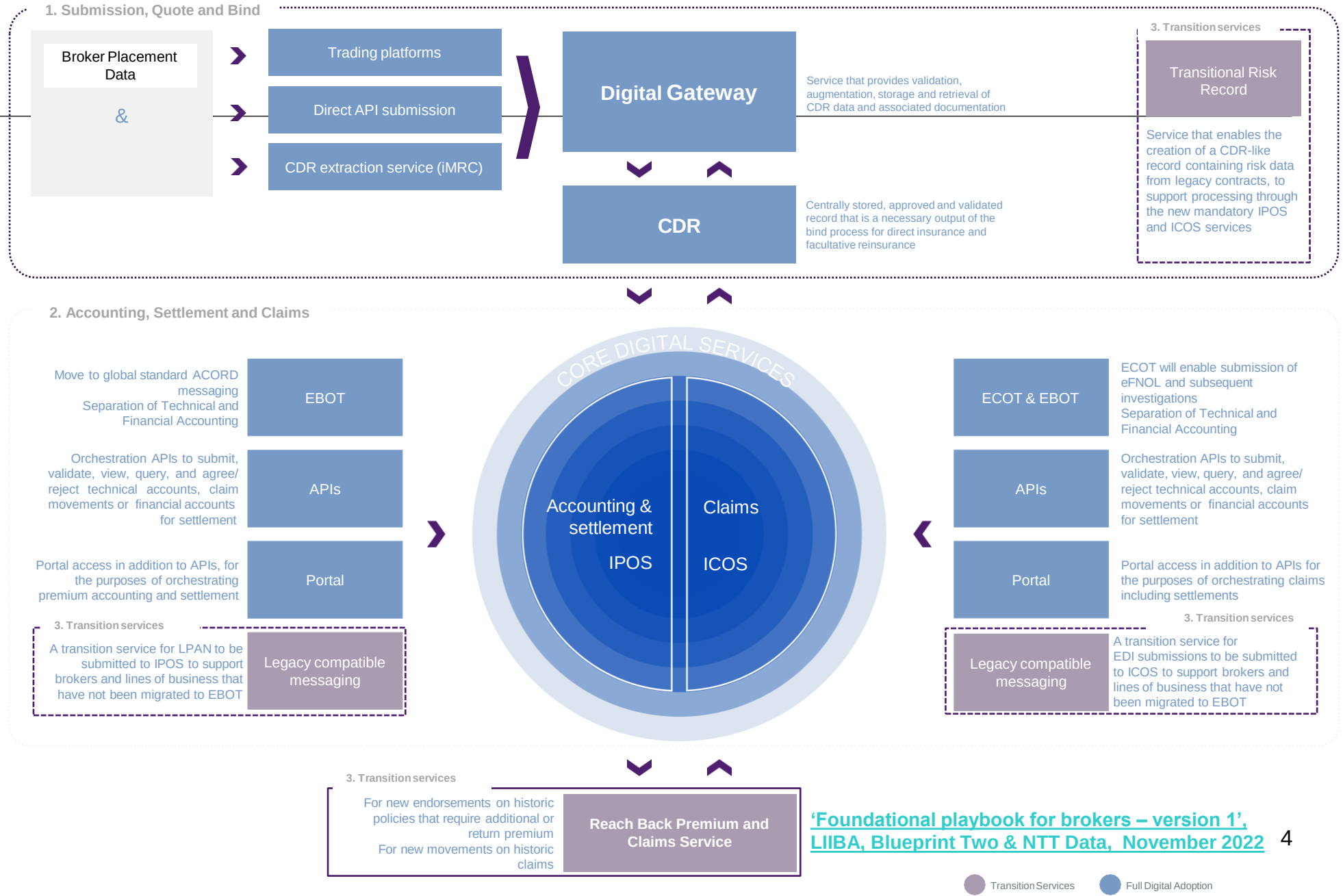
'Foundational playbook for brokers – version 1', LIIBA, Blueprint Two & NTT Data, November 2022

Blueprint Two Open Market Overview

The diagram opposite provides a single high-level overview of how the major components of Blueprint Two come together across open market business.

Subsequent slides in this section provide more detail on the different components of this diagram, in terms of both the full digital adoption and the transitional services represented.

Please note delegated authority is not included in this diagram as it is currently under strategic review, so only very limited information is included in this version of the playbook.



‘Foundational playbook for brokers – version 1’, LIIBA, Blueprint Two & NTT Data, November 2022

On track to deliver Blueprint Two in 2024

- We remain on track to deliver the Blueprint Two roadmap
- Technology build continues to progress
- Phase one digital services will be live on 1 July 2024
- Four critical activities required to prepare for cutover
- H1 2024 adoption plan shared at December event

Four actions to prepare for cutover

1

Testing

Prepare to test your processes and technology with the new platform

2

Messaging

Work with your service providers to implement messaging changes

3

Training

Identify users of the new portals and ensure they are appropriately trained

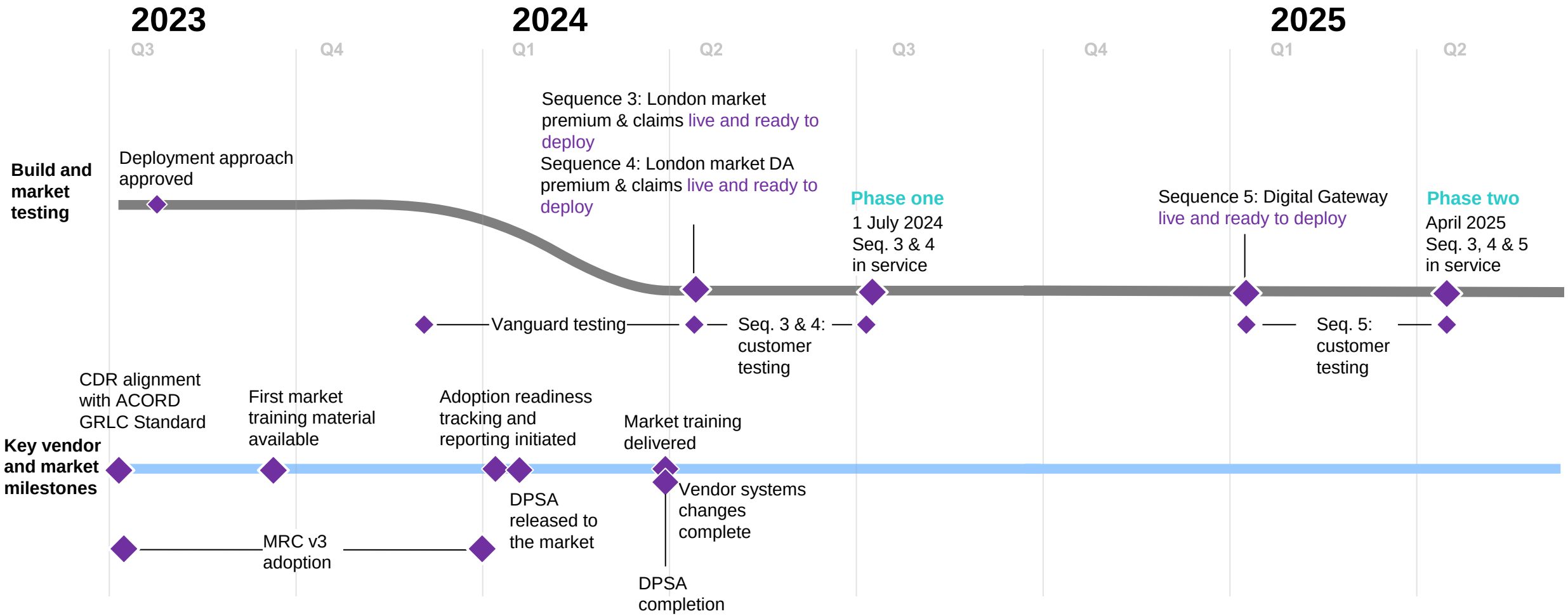
4

DPSA signatures

Clarify who is accountable for driving adoption and completing your DPSA

Have you told us who this is for your firm?

Delivering Blueprint Two through 2024 and 2025



Full digital functionality will be available from 1 April 2025

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The importance of data standards

James Livett
Associate Director, LIIBA

Blueprint Two

Data Standards

- Common data standards are at the heart of the changes.
- ACORD are providing assistance and ACORD messaging standards will be used (eBOT & eCOT) for premiums and claims.
- There is an agreement with ACORD that will mean that market firms will have a limited access license to the ACORD standards.
  Should a firm wish to expand usage of ACORD standards beyond the London Market they will need to have a full agreement with ACORD.
- Other data sets will be used where appropriate e.g. ISO currency codes.

Core Data Record v3.2 (CDR)

- Minimising data capture burden through the CDR – i.e Enter once and re-use., Reduced potential for error and rework.
- The CDR simplifies tax and regulatory data, therefore minimising the data capture burden on market participants. This helps to enable both a ‘data-first’ and ‘document-first’ placement journey. i.e. Reduced query burden as all data is agreed in advance.
- The CDR v3.2 was published on 29 March 2023. It sets out the data requirements for direct insurance and facultative reinsurance for all classes of business and territories relevant for the Company and Lloyd’s markets.
- This version has been updated to reflect the ongoing work with ACORD and the MRC v3. Many of the changes that have been made are structural rather than additional requirements, and are critical for the implementation of a digital market.
- Interactive versions of the Core Data Record (CDR) v3.2 and anonymised examples of the Market Reform Contract (MRC) v3 are now available on the LIMOSS Market Business Glossary (MBG).
- The LIMOSS MBG is a centralised source of business definitions, standards and reference data for use by the London Market. To access the CDR via the LIMOSS MBG, you will need to register for the LIMOSS MBG but won’t need an ACORD license.
- Please note that the CDR and MRC will, by the nature of its contents, continue to evolve (for example, to accommodate changes in tax and regulatory requirements). Annual processes will be put in place to govern these changes.

Market Reform Contract v3

MRC v3 Is Now The Only Open Market MRC That Should Be In Use

- MRC V3 has been available since April 2023 and became markets standard in October 2023.
- Data is being collated on usage and will be used to identify Brokers who have not adopted.
- MRC Governance is now in place looking at changes requested by the market together with the back log.
  - First meeting was 24th January 2024
  - A mechanism for submission of new changes for consideration will be advised shortly.
- Anonymised examples now available on the LIMOSS Market Business Glossary (MBG)
  - We will be investigating providing further example based on the usage.
- More information on how to access the LIMOSS MBG can be found here https://limoss.london/market-business-glossary-mbg

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What you need to know and do to be ready for cutover on 1 July 2024

Peter Houston
Head of London Market Engagement, Velonetic

Blueprint Two

Four actions to prepare for cutover

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Have you told us who this is for your firm?

What does successful adoption of Blueprint Two look like?

Phase one objective:

Market participants are ready for cutover by 1 July 2024

Phase two objective:

All brokers and carriers are successfully using full digital services

Technical readiness

- Platform meets all agreed technical and design specifications
- Verified by robust user acceptance testing framework

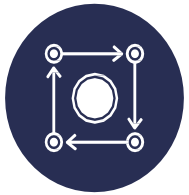
Organisational readiness

- Functionality is validated through Vanguard programme and customer testing is provided
- Training is launched with onboarding, support and operations set-up and ready

Market readiness

- Market stakeholders understand benefits and changes needed and are ready to adopt
- Regulators are engaged and quality assurance for new platform services is completed

We'll have three end-customer testing offerings



Vanguard testing

Early functionality testing by select customers

Information and materials available on the dedicated webpage on testing

Coordinated self-service

Test environment for wider market, with coordination by LIMOSS and support by Velonetic

Enhanced self-service

Additional Velonetic support for supplementary testing beyond coordinated self-service, at an added cost (pricing TBC)

Findings from testing to be coordinated across all 3 offerings

Test reports will feed into the overall governance process

Two offerings for end-customer testing from April 2024, in addition to Vanguard

Coordinated self-service

Test environment for wider market, with coordination by LIMOSS and support by Velonetic

- Coordination of testing parties by LIMOSS
- Velonetic support for execution of end-to-end tests
- Traceability matrix for planning & reporting
- Access to training resources, scenario catalogue & release documentation
- Technical onboarding onto environment
- Defect management support

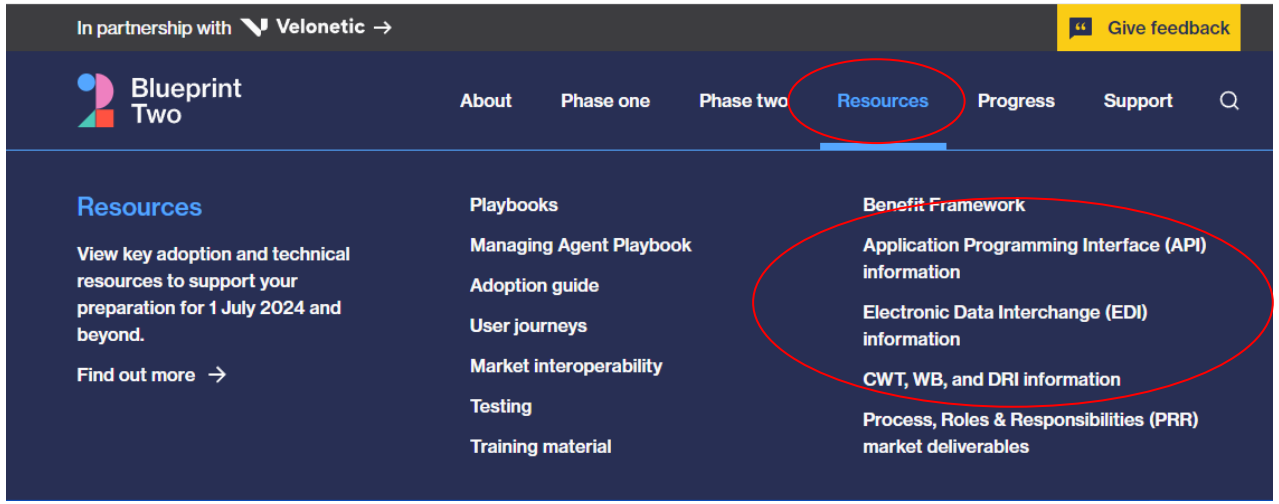
Enhanced self-service

Additional Velonetic support for supplementary testing beyond coordinated self-service, at an added cost (pricing TBC)

- *Everything in coordinated self-service, plus …*
- Support on test planning for supplemental testing
- Development & execution of bespoke test scenarios

Resources: portals and technical specifications

Three things you need to know and do



1. Refer to the **Velonetic website** for all message specifications and market gateway (ASG Adept) connection information

   EDI messages: Full suite of technical specifications for standard EDI messages will be available tomorrow (31 January).

   Supported customised EDI messages: We are working on the schedule for the release of bespoke EDI messages and will issue this in the coming weeks.

2. Work with your Vendor / IT team to **implement any required changes** for messaging

3. Refer to the **Adoption guide** for detailed portal changes, impacts, and actions to take to prepare

What's available to support you?

1

Adoption guide

Iterative guide with the latest information on key people, process and technology changes

2

Model office

Interactive spaces on Galleries 3 and 4, facilitating adoption workshops led by Lloyd's and Velonetic engagement team

3

Blueprint Two website

Refreshed website centralising all details and artefacts in one place

www.velonetic.co.uk/blueprint-two

4

Training site

Central repository with all training materials

5

Vanguard programme

Sharing experiences and insights from Vanguard testing

6

Market events

Quarterly events to share key information and actions required to adopt the new digital services

Next event: 26 February

Supported by an experienced, collaborative Blueprint Two engagement and CRM team

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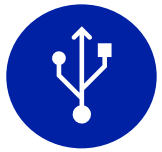
Summary

James Livett
Associate Director, LIIBA

Blueprint Two

On track to deliver Blueprint Two in 2024

We remain on track to deliver the Blueprint Two roadmap



Technology build continues to progress, with two of five sequences delivered

Phase one digital services will be live on 1 July 2024

Our focus has shifted to adoption, to aid implementation of phase one services

Range of resources available to support your adoption plan

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Any questions?

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